

## ATM Enhanced Monitoring – Turnkey Management

### Product Definition:

Turnkey Management is an inclusive service combining software, the National Client Support Centre (NCSC) service, and full service ATM management. It provides a single point of contact through the NCSC for the capture of fault or certain condition messages from those ATMs that are under contract with Everlink for Turnkey Management. Upon receipt of the message by the Everlink ATM Monitoring System (AMS), an alert is created and sent to the NCSC, where it is reviewed and the appropriate course of action is determined.

This service is designed for Everlink clients to enjoy freedom from managing the financing, implementation and operation of an ATM network, allowing the clients to focus on their core business. It creates efficiencies in ATM financing and servicing, resulting in a lower total cost to Everlink clients. Turnkey Management also includes ATM Monitoring, Incident Management, and Service Management, providing a complete ATM incident response solution for ATM servicing.

### Turnkey Management Features:

- A value-added alternative for Everlink clients for the management of ATMs.
- Includes all ATM Enhanced Monitoring products.
- One or more 'installation partners' for the installation of ATMs at client sites.
- Suite of Everlink ATM management services includes ATM Monitoring, Incident Management, and Service Management.
- Unified contact, contract and invoicing encompassing both ATM driving and management services.

**Turnkey Management Benefits:**

- Supports the full range of Everlink-certified ATM models including client required peripherals and upgrades.
- Supports the full range of Everlink Client ATM locations, including remote versus urban ATM locations.
- Supports configuration / software upgrades.

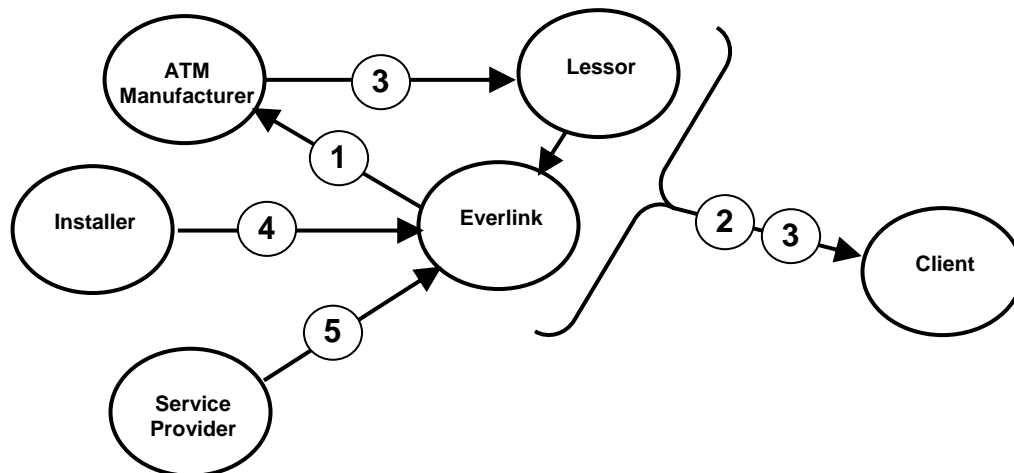
**Turnkey Options**

ATM Enhanced Monitoring – Turnkey Management offers leasing and financing options through a variety of lenders/lessors.

- Pre-defined rates and terms for ATM leasing in support of clients' requirements.
- One or more 'leasing partners' for the provision of ATM leasing services to clients.
- Includes installation and services, up to certain value limits as set by Lessor.
- Competitive lease rates offered regardless of individual client portfolio
- Supports both new ATM procurements as well as the conversion of current ATM's to lease via a competitive lease back.
- Supports the rollout of ATMs over multiple quarters, resulting in lease rates variances based on predefined calculations.
- Standardized terms and conditions for leases (where possible).
- Flexible lease options, which may impact lease rates.
- Possible interim rent options for short term ATM requirements.
- Options for mid lease buyout.
- Flexible lease renewal flexible terms. For instances where the client wishes to extend lease for a short time period after the initial term.

**Turnkey Management – Relationships Overview**

1. Everlink certifies the ATM Approved Manufacturer models for attachment to the Everlink services.
2. Lessor adjudicates and signs Client as Lessee, and Everlink signs Client to Turnkey services.
3. ATM title is transferred to Lessor by purchase of the ATM.
4. Installer provides site survey and installation for new ATMs under contract with Everlink / Client.
5. Service Provider provides standard maintenance services under contract with Everlink / Client.
6. Lessor bills Client for Lease and Turnkey Management service payments. Lessor pays Everlink for the managed ATM services.



For further information, please contact your Strategic Account and Sales Manager.

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